

I work with investors that are looking to create generational wealth through real estate

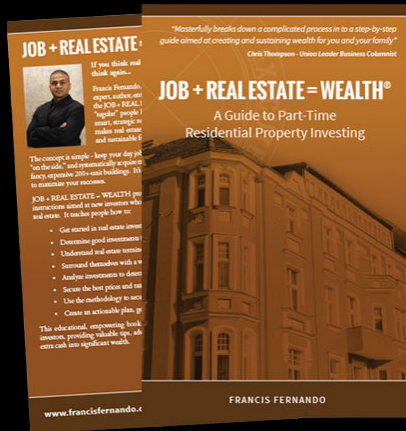
FRANCIS FERNANDO

Licensed Real Estate Salesperson
Author & Speaker
Social Changemaker
Yogi

"Francis is a true multifaceted real estate professional. He is diligent, knowledgeable and handles his negotiations with poise and grace. If you want to work with a discerning professional then partner with Francis!"

- Ronald Adamczyk

Author of Job + Real Estate = Wealth®



PROFILE

I bought my first income producing property in 2003 without any formal training or experience. What I did not realize at the time, was that by purchasing real estate, I had just created generational wealth. In 2006 I launched a property management business that managed 500 residential units including several REO assets. My desire is to help you grow and optimize your real estate holdings and I pledge to do that with the utmost care and professionalism.



QUICK INFO

EXPERTISE

Income Real Estate; Distressed Real Estate - Foreclosure & REO; Buyers Agent; Sellers Agent; First-Time Home Buyers; Property Management Optimization; Referrals - national & international

EXPERIENCE

Licensed Real Estate Salesperson (NH 2006; NY 2021); Business Owner - property management (2006-2019); Certified Foreclosure/REO Leader; Real Estate Auctions; International Keynote Speaker

SIGNATURE TRANSACTIONS

- Managed a \$40MM portfolio of multifamily properties for 100+ investors
- Stabilized the occupancy & capital improvements of multiple distressed residential apartment complexes
- Coordinated the management & sale REO assets for Wells Fargo, US Bank & California National Bank



MEMBERSHIPS

- National Association of Realtors (NAR)
- Buffalo Niagara Association Of Realtors (BNAR)
- Buffalo Niagara Partnership Chamber of Commerce
- Canadian Association of Professional Speakers (CAPS) - past board of directors